



### Fairfield Medical Center

- [www.fmchealth.org](http://www.fmchealth.org)
- Community Hospital
- Headquarters in Lancaster, Ohio

### Results

- Through telecommunications and energy bill audits and on-going monitoring, Edge Insights identified significant refunds and monthly savings for Fairfield Medical Center.
- Telecommunications results: Estimated cost reductions of 20% and a refund of over \$10,000 identified.
- Electricity results: 15% reduction in annual electric expenses.

## Fairfield Medical Center Reduces Operational Expenses by 20% for Telecommunications Services and 15% for Electricity Expenses Annually.

### The Client

Located in Lancaster, Ohio, Fairfield Medical Center serves more than 250,000 residents in Fairfield, Perry, Hocking and Athens counties and employs more than 2,000 healthcare professionals. The 222-bed, nonprofit hospital has been providing full-service, general acute health services since 1948.

### The Challenge

Fairfield Medical Center contacted Edge Insights through a mutual affiliation with Amerinet, a national healthcare group purchasing organization. With several outpatient facilities in addition to the hospital, Fairfield Medical Center asked Edge Insights to analyze and audit its telecommunications and electricity usage.

### The Benefits

Fairfield Medical Center was confident Edge Insights' industry experts would effectively research and analyze its telecommunications and energy usage for all locations. Further, there was no-risk and no-fee to engage Edge Insights in this capacity. Because of Edge Insights' Choice Partner relationship with Amerinet, Fairfield was secure in knowing it would receive the very best service from Edge Insights.

*"Edge Insights has worked very hard to help us save money, in addition we even received a significant telecom refund as a direct result of their audit. As an Amerinet Choice partner, we could trust that Edge Insights would help us reduce costs without sacrificing quality. Their team of industry experts were very responsive and their work didn't impact our internal staff. The best part about this relationship is knowing the team at Edge Insights has extensive technical expertise. I have confidence that they will monitor our accounts to ensure we continue to realize savings moving forward".*

**Howard Sniderman, Chief Operating Officer—Fairfield Medical Center**

### Contact Edge Insights

phone 800-238-6753

email [Amerinet@edgeinsights.com](mailto:Amerinet@edgeinsights.com)

online [www.EdgeInsights.com/Amerinet](http://www.EdgeInsights.com/Amerinet)

